



BALANCING YOUR ENDOWMENTS FOR FUTURE SUCCESS

Strategic Financial Management for Operating Non-Profits

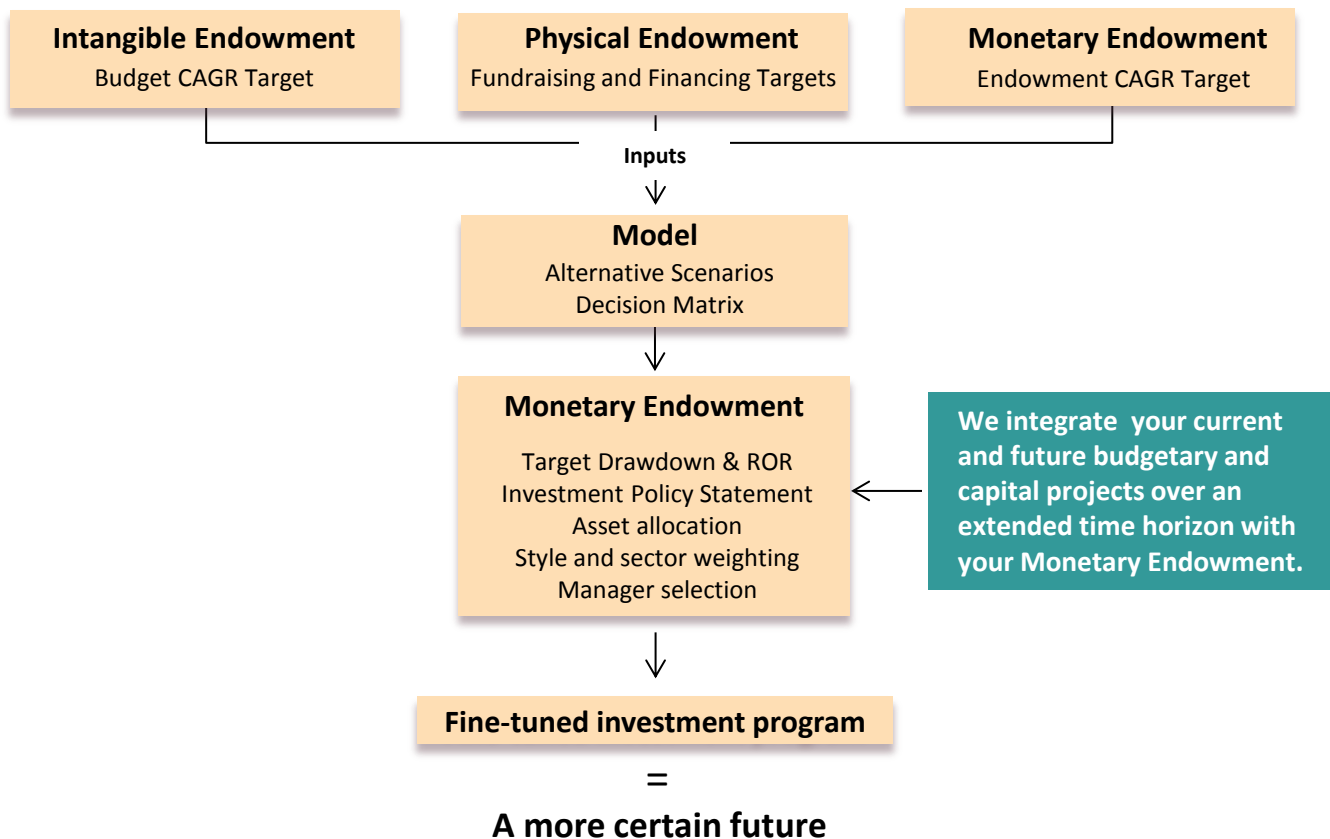
ARE YOU CHALLENGED BY:

- Maintaining your reputation?
- Continually rising program expenses?
- Finding the money to accomplish your mission?
- Costs maintaining/updating plant and property?

OUR ENHANCED APPROACH TO ENDOWMENT MANAGEMENT

- Brings a fresh perspective on the definition of endowment assets
- Models a range of financial options with 'what if' scenarios

BALANCING THE TRADE-OFFS





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DECISIONS TODAY PRESERVE CHOICES FOR TOMORROW

- ✓ achieve informed and disciplined decision-making
- ✓ assess budgetary viability (current, intermediate, long-term)
- ✓ assess feasibility of current and future projects
- ✓ determine financial opportunities and risks
- ✓ design fine-tuned investment programs that meet goals

WHY SOLARIS?

We sit on the same side of the table as our clients

We marshal our collective expertise to be a valuable resource to the management of an operating nonprofit.

Experienced as Board Trustees... and as consultants to Board Trustees

We use our extensive backgrounds in public finance, on non-profit boards, finance and audit committees to develop strategies based upon the financial strength, liquidity needs/preferences, organizational growth, regulatory compliance and risk appetite of each of our clients.

We help fiduciaries fulfill their obligations

We understand that our role is to facilitate better and more prudent decision-making by Management and the Board / Investment Committees.

Value-added advice to operating non-profits

Clients have sought our advice on financing, investments, including the investments of bond proceeds such as debt service reserve funds, liquidity support funds, project funds, as well as bond and interest rate swap structuring, debt retirement, and bond pricing.

FIRM OVERVIEW

Founded in late 2003 as a specialized investment and wealth consulting firm for families and not-for-profit institutions, our goal at Solaris Advisors, LLC is to give clients financial peace of mind by helping them to make better and more informed financial and investment decisions. We approach each assignment individually and understand that optimal service is driven by a deep understanding of each client's unique circumstances. Solaris Advisors is built on the foundation of trust and superior client service. For more information visit, solarisgroupllc.com.

This material is for general information purposes only and is not intended to provide specific advice or a specific recommendation. Institutions who are interested in utilizing these strategies should consult with their own advisors regarding the appropriateness of employing any of the strategies described in this handout based on their particular circumstances. See solarisgroupllc.com/legal/important-disclosure-information for Solaris' full disclosure statement.